

Massachusetts Division of Insurance Annual Report  
Membership in VISION Insured Preferred Provider Plans by County  
as of December 31, 2005

	VISION Insured Preferred Provider Plan Members <sup>1</sup> By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Members at End of 2005	Total 2005 Members
1	(The) Chesapeake Life Insurance Company	0	0	0	0	0	0	0	0	0	0	4	1	0	0	5
2	Columbian Life Insurance Company	7	0	184	0	179	2	11	7	562	0	237	109	159	102	1,559
3	Combined Insurance Company of America	60	15	601	0	1,421	238	183	137	3,872	0	2,395	658	1,854	1,451	12,885
4	Connecticut General Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5	Fidelity Security Insurance Company	573	104	2,108	4	3,859	736	5,538	1,412	8,444	0	5,696	3,467	2,820	5,222	39,983
6	(The) Guardian Life Insurance Company of America	7	92	0	0	137	14	0	11	1,611	0	207	0	2,054	68	4,201
7	Massachusetts Vision Service Plan, Inc.	0	2,990	1,226	79	9,590	0	918	315	75,568	0	13,878	2,792	39,708	1,068	148,132
8	(The) MEGA Life and Health Insurance Company	454	171	719	28	976	99	378	170	1,683	81	799	731	416	713	7,418
9	Mid-West Life Insurance Company of Tennessee	1,264	97	594	70	1,276	69	248	132	1,695	63	760	866	287	759	8,180
10	ReliaStar Life Insurance Company	1	1	1	0	4	0	0	0	20	0	6	4	10	0	47
	Total Members	2,366	3,470	5,433	181	17,442	1,158	7,276	2,184	93,455	144	23,982	8,628	47,308	9,383	222,410
	2005 Massachusetts Population <sup>2</sup>	226,514	131,868	546,331	15,592	738,301	72,334	461,591	153,339	1,459,011	10,168	653,595	492,409	654,428	783,262	6,398,743
	2005 Market Penetration Rate <sup>3</sup>	1.04%	2.63%	0.99%	1.16%	2.36%	1.60%	1.58%	1.42%	6.41%	1.42%	3.67%	1.75%	7.23%	1.20%	3.48%

<sup>1</sup> Information reported by carriers offering a VISION insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

<sup>2</sup> 2005 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts: April 1, 2000 to July 1, 2005 (CO-EST2005-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 16, 2006.

<sup>3</sup> Total VISION insured preferred provider plan members in each county divided by the 2005 population in each county.